

The Headlands Quarterly

NEWSLETTER

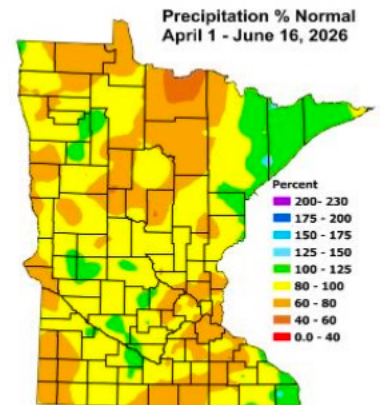


June 2026

VOLUME III | ISSUE 4

GDD Accumulation Based on May 1st Planting Date

City	Since 5/1		Forecasted - 201-07SSP	
	Current	Historical	Silking	Black Layer
Benson	651	567	July 15th	Oct. 3rd
Renville	658	579	July 14th	Oct. 1st
Redwood Falls	677	595	July 13th	Sept. 26th
30-Yr History (U2U Decision Tool) Corn GDD & Historic Climate Data 6/17				



Save the Dates
Channel Fest – Aug 20th
Circle H Preharvest Kickoff – Sept 13th


CIRCLE H
AGRONOMY & SEED
GREG HAUBRICH
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The Headlands Quarterly

Report Card – Attendance has been excellent

It's been about a month since the kids started summer vacation, the days are filled with everything from swimming lessons to ordering new dirt bike parts. As the school year wrapped up, they brought home their report cards, and like most parents, we reviewed the grades, especially our eldest's—looking for strengths, areas to improve, and an overall sense of how the year went. Over the past few weeks, that has had me thinking about how our start to the crop season is not all that different. Each growing season brings its own tests, assignments, and challenges, and by mid-June, we have enough information to start grading our own performance. The final report card for the 2026 season won't come until harvest, but it's still valuable to see how we've done in the first quarter. From planting conditions, stand establishment, weed control and early-season crop development, some subjects are earning strong marks while others still have room for improvement. With several weeks of scouting now behind us, I thought this issue would be a good time to share a few grades for the season and discuss what's driving those scores as we move into the heart of the growing season. How do your grades compare to mine?

SW MN Corn & Soy Academy	1-Jun-26		Q1	Q2	Q3	Q4	Tot
High Yield Harry		Abs Un	0	0	0	0	0
Report Card	Grade: 8th	Abs Ex	0	0	0	0	0
	Q1 GPA 2.97	TardyUn	0	0	0	0	0
		TardyEx	1	0	0	0	1
Advisor: Channel SeedPro							
	Q1	Q2	Q3	Q4	Comments		
CORN							
Early Planting Window	A-				Cool temps slowed growth but dry conditions prevented emergence issues		
Residue Management	C				Corn on corn residue caused challenges in seed trench		
Stand Establishment	A				Great improvement over previous years - few planting windows showed slight		
Weed Control	B-				Good residual activity but concerns with average tank-mix post programs		
Nitrogen Management	A				Very good early season N availabilty without any excessive loss		
Growing Degree Units	A				Slow start but rapid improvement early June - currently ahead of historical avg		
Yield Potential	Inc				Incomplete - Too early to assign final grade		
SOYBEANS							
Early Planting Window	B-				Early planted soybeans show similar growth of those planted 2 weeks later		
Residue Management	C+				Emergence was delayed over week period due to increased residue in seed furrow		
Stand Establishment	C				Stands are acceptable but averages range at 90-115K		
Early Season Disease	A				Early season disease has been minimal		
Weed Control	C+				Drowned out areas from last season continue to give us waterhemp pressure		
Iron Chlorosis	C				Signs of IDC are showing up earlier and more pronounced than years past		
Yield Potential	Inc				Incomplete - Too early to assign final grade		

Dealership News

Channel Fest

Food, drinks, and live music? Yes, please! If you follow Channel Seeds on social media, you may be familiar with "Channel Fest". For the last few years Channel has worked with a local SeedPro to host Channel Fest in their state. This summer event provides an opportunity for growers to connect, learn, and take a closer look at the latest advancements from Channel while also enjoying food, cold beer, and live music. Last year's event was held in Iowa and Illinois featuring country music artist Easton Corbin. This year Minnesota will have the opportunity to host! The event will be held in Nicollet, MN at Channel Seedpro, Grommersch Seeds. This event will feature all those same details; good food, great conversations, and live music from (soon to be announced)! As a Circle H / Channel seed customer it will be open to you and your family to attend. Look for future information on registration. Locally, I have lined up bus transportation for those that would rather not park a vehicle. Save the date on your calendar and stay tuned for more information!! Click on the [QR code](#) above to see what the event was like in 2024.



Account Settlement Reminder

Now that it is June and all unused bags and packaging have been returned, I will begin closing out your accounts. I will first review each account to make sure everything is accurate, then send it to Channel to finalize and mail the statement to you. I plan to complete my portion by July 1, and shortly after that Channel Seeds will send out a statement. The outline below explains what to expect in that process. If you have any questions about your account, please reach out—I'm happy to help.

Farmer will get a Statement after SeedPro settles

- Zero Balance – Statement will show \$0
- Refund – Refund will be posted/mailed first – then \$0 balance statement to follow
- Balance – Will show amount & terms (Due 7/26 or 11/26)

Channeling Good

Channeling Good – One of the things I appreciate most about agriculture and our surrounding communities is the willingness of people and organizations to give back to the areas they serve. That is why I wanted to highlight the Channeling Good program by Channel. Launched in 2021 following the 2020 derecho storms in Iowa, Channeling Good began as an immediate disaster relief effort. After seeing the positive impact this funding had on small-town communities, the Channel seed brand expanded the program into a nationwide community support initiative. Now entering its fifth year, Channeling Good has contributed more than \$370,000 to 75 projects that help strengthen local communities. The process begins locally, with a Channel SeedPro nominating a local non-profit organization and explaining how the funds would be used. In February, I submitted a Channeling Good request on behalf of Circle H Agronomy & Seed for the Renville County Agriculture Society (Renville County Fair). I'm excited to share that about a week ago we were notified that they are the recipient of a \$5000 donation. I look forward to sharing more details about how these funds will be used and the positive impact they will have made locally!



Intern Henry

I again have the privilege to work with some of our very own homegrown youth through the Circle H internship program. Returning from college and on summer break Isaac Haen has been helping to focus on crop scouting, weed identification, and insect challenges in our different crop rotations. The newest intern for the 2026 growing season is Henry Huhnerkoch. Henry started with Circle H during the spring rush and had little down time going from school to baseball practice and right into treating soybeans. I've asked Henry to put pen to paper and share a little bit more about himself. Take it away young lad—

I'm Henry Huhnerkoch, from Belview Minnesota, my parents are Matt and Becky Huhnerkoch. I'm a senior at Renville County West High School and involved in FFA, football, basketball, and baseball. I've been working on the family farm previously and

had heard Greg was looking for help for the summer. I thought it would be good for me to get off the farm and learn a little bit about seed sales and agronomy. I like working for Greg because pretty much every day you'll have a different job. Anything from planting plots, delivering seed or chemicals, picking up empty totes, to scouting and setting up field signs. I also like going on deliveries and pickups just to meet growers and see their operation. In my free time I enjoy going on snowmobile trips both out west in the mountains but also around here ditch riding and up north trail riding. I enjoy ripping my four-wheeler on trails as well since I do it a lot with my cousins. I like to wrench on things like snowmobiles or toys and farm equipment. After high school I plan to attend Ridgewater College for Farm Operations and Ag mechanic. After college I want to go back to the family farm. Working for Greg will benefit me for my future when I go back to the farm as it will provide me with knowledge in agronomy that will be helpful to the farming operation.



June 2026

Agronomy Update You saw the report card; this crop looks good. But for those of you that have reservations take a drive outside of the state or check in on your I – state and Nebraska friends. I think you'll find that what we currently have for a crop is one of the best around. So...How do we stay on the gas and keep ahead of the challenges? You put together a plan early to mitigate any possible stressors (we can control) that could affect the growing crop. The big ones that come to mind this growing season are weed pressure in soybeans, disease, and micronutrient needs. For this agronomic portion of this newsletter, I wanted to focus on the possible threat of elevated disease pressure. I heard from a handful of you last year at harvest – “man, I wish I would have sprayed that other 80ac with fungicide”. There was no question last year's disease pressure was more intense than what we have normally seen but based on this year's crop and rainfall patterns we may be setting up for something similar. All of that makes sense but does it pay? Will fungicide pay on soybeans AND corn? What products should I use? All of these are valid questions and now with the collaboration of University data and the Crop Protection Network we can plug in fungicide pricing, expected yield, sale price/bu, and disease severity. This will build out what our ROI is on some of the most common diseases we see with corn and soybeans. This is the part where I wish I had another two blank pages to work with... There is a lot of info on fungicides locally and nationally, but nothing is a one-size fits all. There are factors in the disease triangle that if it is not present will never lead to an increased ROI. For this segment, let's assume it's the 3rd week of July, corn is VT-R1, and we've been hearing for two weeks from Chip Flory that disease pressure down south is elevated, and we're catching some timely rains (the disease triangle is complete). If this scenario plays out, this tool combined with local boots on the ground field knowledge of what diseases are present will be our guide to your return on investment.

What I have below are snap shots of the Fungicide ROI calculator using local input. This calculator is considering actual yield data from foliar disease trials through midwest universities from 2019-2025. From a corn standpoint it is focused on Tar Spot, Southern Rust, Gray Leaf Spot, and Northern Corn Leaf Blight. For soybeans, the data is derived from White mold plots.

Corn Inputs:

- Expected Yield – 225bpa
- Sale Price – \$4.00/bu
- Disease Severity – High (%5)
- Plane – \$10.25/ac
- Fung. Cost – Local rates & cost/gal

More can be found here –
www.cropprotectionnetwork.org

Fungicide	Appl. Rate	Appl. Cost (\$/ac)	Fung. Cost (\$/ac)	Total (\$/ac)	Yield Preserved (bu/ac)	Expected Net Benefit (\$/ac)	Benefit Low Est. (\$/ac)	Benefit High Est. (\$/ac)	Breakeven Cost (\$/ac)	Breakeven Probability (%)
Miravis Neo	13.7 fl oz	\$10.25	\$ 20.87	\$ 31.12	10.0	\$ 9.17	\$ (1.41)	\$ 19.75	\$ 40.29	83.9%
Trivapro	13.7 fl oz	\$10.25	\$ 19.37	\$ 29.62	8.8	\$ 5.62	\$ (4.21)	\$ 15.46	\$ 35.24	74.3%
Quilt Xcel	10.5 fl oz	\$10.25	\$ 5.05	\$ 15.30	5.0	\$ 4.66	\$ (9.48)	\$ 18.80	\$ 19.96	65.1%
Headline AMP	10 fl oz	\$10.25	\$ 14.45	\$ 24.70	6.6	\$ 1.91	\$ (5.99)	\$ 9.80	\$ 26.61	60.8%
Delaro	8 fl oz	\$10.25	\$ 14.06	\$ 24.31	6.3	\$ 0.97	\$ (11.28)	\$ 13.21	\$ 25.28	54.3%
Quadris	6 fl oz	\$10.25	\$ 3.09	\$ 13.34	3.5	\$ 0.64	\$ (9.35)	\$ 10.63	\$ 13.98	52.2%
Adastrio	8 fl oz	\$10.25	\$ 21.06	\$ 31.31	7.7	\$ (0.40)	\$ (12.04)	\$ 11.25	\$ 30.91	48.1%
Veltima	7 fl oz	\$10.25	\$ 19.96	\$ 30.21	7.2	\$ (1.46)	\$ (8.06)	\$ 5.13	\$ 28.75	40.1%
Delaro Complete	8 fl oz	\$10.25	\$ 18.75	\$ 29.00	6.3	\$ (3.74)	\$ (11.78)	\$ 4.31	\$ 25.26	30.9%
Aproach Prima	6.8 fl oz	\$10.25	\$ 12.96	\$ 23.21	4.3	\$ (6.06)	\$ (16.50)	\$ 4.39	\$ 17.15	25.7%

Soy Inputs:

- Expected Yield – 55bpa
- Sale Price – \$11/bu
- White Mold Severity – Low (15%)
- Plane – \$10.25/ac
- Fung. Cost – Local rates & cost/gal.

Fungicide	Appl. Rate	Appl. Cost (\$/ac)	Product Cost (\$/ac)	Total Cost (\$/ac)	Yield Preserved (bu/ac)	Expected Net Benefit (\$/ac)	Benefit Low Est. (\$/ac)	Benefit High Est. (\$/ac)	Breakeven Cost (\$/ac)	Breakeven Probability (%)
Cobra @ R1	6 fl oz	\$ 10.25	\$ 2.47	\$ 12.72	6.3	\$ 56.70	\$ 29.85	\$ 83.54	\$ 69.42	99.8%
Cobra @ V4/V5	8 fl oz	\$ 10.25	\$ 3.30	\$ 13.55	4.8	\$ 39.66	\$ 18.83	\$ 60.50	\$ 53.21	98.7%
Endura @ R3	8 fl oz	\$ 10.25	\$ 29.12	\$ 39.37	6.4	\$ 31.22	\$ 3.94	\$ 58.50	\$ 70.59	93.8%
Delaro Comp. @ R3	8 fl oz	\$ 10.25	\$ 18.75	\$ 29.00	5.4	\$ 29.99	\$ 7.02	\$ 52.97	\$ 58.99	94.9%
Endura @ R1 fb R3	8 fl oz ea.	\$ 20.50	\$ 29.12	\$ 49.62	7.0	\$ 27.24	\$ (2.37)	\$ 56.84	\$ 76.86	90.1%
Miravis Neo @ R3	16 fl oz	\$ 10.25	\$ 24.37	\$ 34.62	4.8	\$ 18.46	\$ (2.33)	\$ 39.24	\$ 53.08	85.2%

Like any ROI calculator, the inputs can be adapted to your operation. Things to keep in mind with these data sets are that diseases such as Tar Spot and Southern Rust are presumably weighted heavier in corn ROI due to the intensity of those diseases last year. Also, a reminder that the Soybean ROI is simply looking at White Mold pressure, this does not include some of the key foliar diseases we see locally like Septoria Brown Spot and Frogeye Leaf Spot.

The last data set I'll leave you with is one of the three Hybrid x Fungicide plots I had in Renville County in 2025. These plots were sprayed @ R1 with fungicide using a UAV. Data was analyzed by plots being sprayed perpendicular of rows and measuring Untreated vs. Fungicide app.

Product	Fungicide @ R1	Untreated	YIELD	Difference
197-995SP	227	229	-2	
198-255SP	248	240	8	
P995SV	233	223	10	
200-44VT4P	269	253	16	
201-075SP	269	259	10	
201-40VT4P	243	236	7	
202-43VT4P	247	238	9	
203-40VT4P	267	242	25	
203-835SP	250	236	14	
204-545SP	265	237	28	
P0404Q	248	231	17	
205-085SP	284	256	28	
206-40VT4P	253	248	5	
206-47VT4P	250	243	7	
207-345SP	282	251	31	
Avg.	255.7	241.5	14.2	

Corn following Soy - Renville, MN

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 CCA



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